



REFERRAL FEE AGREEMENT

(C.A.R. Form RFA, Revised 6/25)

IDENTIFICATION OF PERSONS AND ENTITIES:

REFERRING BROKER (Broker getting paid for referring a client/customer ("Principal")): _____ (Brokerage firm name)

REFERRING AGENT (if any): _____ (Associate-Licensee)

Address _____

Phone _____ E-mail _____

REPRESENTING BROKER (Broker paying fee and representing Principal): _____ (Brokerage firm name)

REPRESENTING AGENT (if any): _____ (Associate-Licensee)

Address _____

Phone _____ E-mail _____

PRINCIPAL: _____ (Client or Customer name)

Address _____

Phone _____ E-mail _____

AGREEMENT:

- REFERRAL FEE:** In consideration for the referral of Principal from Referring Broker, Representing Broker agrees to pay Referring Broker as follows:
 - _____ % of the total gross compensation earned by Representing Broker (based only upon the Principal's side of the transaction), OR \$ _____;
 - Such compensation is owed if Principal enters, or has already entered, into a contract to (check all that apply):**
 Buy, Sell, Lease, Other: _____
- PROPERTIES OR TRANSACTIONS COVERED:** Compensation is payable for the transaction specified in **paragraph 1B**:
 - Only for the first property transaction specified in **paragraph 1B** during the term of this Agreement;
 - For the following property(ies) only: _____;
 - For any and all property transactions specified in **paragraph 1B** during the term of this Agreement;
- REFERRAL PERIOD:** Compensation is payable if the event checked in **paragraph 1B** occurs no later than **12 (or _____) full months** from the date of this agreement .
- TIMING OF COMPENSATION:** Compensation is payable upon recordation of deed or other evidence of transfer resulting from the event specified in this agreement (whether closing occurs during or after the expiration time).
- OTHER TERMS:** _____

REFERRING BROKER:

Real Estate Broker _____ DRE Lic. # _____

By (Broker/Office Manager) _____ DRE Lic.# _____ Date _____

Tax ID# _____

REPRESENTING BROKER:

Real Estate Broker _____ DRE Lic. # _____

By (Broker/Office Manager) _____ DRE Lic.# _____ Date _____

California real estate law prohibits (a) a broker from paying compensation for licensed activity to anyone other than (i) a broker, (ii) a salesperson who is licensed under the compensating broker or (iii) a broker of another State and (b) a salesperson from paying compensation to another licensee for licensed activity, except through the employing broker. Federal law prohibits giving or accepting a fee or other thing of value for a referral involving a federally related mortgage loan (most residential one to four property transactions) unless pursuant to a cooperative brokerage arrangement.

FOR OFFICE USE ONLY: AGENTS MAY INITIAL BELOW TO ACKNOWLEDGE HAVING RECEIVED AND READ THIS DOCUMENT

_____ (Agent for Referring Broker) _____ (Agent for Representing Broker)

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